

PIONEER VALLEY MONTHLY MARKET RECAP NOVEMBER 2018

Data courtesy of the REALTOR® Association of Pioneer Valley



#1 2012, 2013, 2014, 2015, 2016 & 2017

Compared to 2017...



SINGLE FAMILY SALES

↓ 1.9%

From 516 sales to 506 sales



MEDIAN PRICE

↑ 3.7%

From \$212,250 to \$220,000



SINGLE FAMILY INVENTORY

↓ 14.9%

From 1,800 listings to 1,531



AVERAGE DAYS ON MARKET

↓ 13.1%

From 79 days to 69 days

In November there were...



484

NEW LISTINGS



427

PENDING SALES



506

CLOSED SALES



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#1 REAL ESTATE OFFICE & AGENT IN WEST SPRINGFIELD* (2012-2017)

#1 REAL ESTATE AGENT IN HAMPDEN COUNTY (2012 through 2017 combined)

TOP TEN FIRM IN HAMPDEN COUNTY (2012 through 2017 combined)

*Based on information provided to and compiled by MLS Property Information Network, Inc., covering the period January 1, 2012 through December 31, 2017 for Kelley & Katzer Real Estate, LLC and Kelley & Katzer Team