

PIONEER VALLEY MONTHLY MARKET RECAP

MARCH 2018

Data courtesy of the REALTOR® Association of Pioneer Valley



#1 2012, 2013, 2014, 2015, 2016 & 2017

Compared to 2017...



SINGLE FAMILY SALES

↓ 15.4%

From 422 sales to 357 sales



MEDIAN PRICE

↑ 7.5%

From \$188,750 to \$203,000



SINGLE FAMILY INVENTORY

↓ 32.2%

From 1,691 listings to 1,147



AVERAGE DAYS ON MARKET

↓ 5.4%

From 101 days to 95 days

In March there were...



642

NEW LISTINGS



598

PENDING SALES



357

CLOSED SALES



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#1 REAL ESTATE OFFICE & AGENT IN WEST SPRINGFIELD* (2012-2017)
#1 REAL ESTATE AGENT IN HAMPDEN COUNTY (2012 through 2017 combined)
TOP TEN FIRM IN HAMPDEN COUNTY (2012 through 2017 combined)

*Based on information provided to and compiled by MLS Property Information Network, Inc., covering the period January 1, 2012 through December 31, 2017 for Kelley & Katzer Real Estate, LLC and Kelley & Katzer Team