

PIONEER VALLEY MONTHLY MARKET RECAP

APRIL 2018

Data courtesy of the REALTOR® Association of Pioneer Valley



#1 2012, 2013, 2014, 2015, 2016 & 2017

Compared to 2017...



SINGLE FAMILY SALES

↓ 8.5%

From 411 sales to 376 sales



MEDIAN PRICE

↑ 10.4%

From \$194,000 to \$214,100



SINGLE FAMILY INVENTORY

↓ 31.3%

From 1,832 listings to 1,258



AVERAGE DAYS ON MARKET

↓ 18.5%

From 95 days to 78 days

In April there were...



826

NEW LISTINGS



674

PENDING SALES



376

CLOSED SALES



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#1 REAL ESTATE OFFICE & AGENT IN WEST SPRINGFIELD* (2012-2017)

#1 REAL ESTATE AGENT IN HAMPDEN COUNTY (2012 through 2017 combined)

TOP TEN FIRM IN HAMPDEN COUNTY (2012 through 2017 combined)

*Based on information provided to and compiled by MLS Property Information Network, Inc., covering the period January 1, 2012 through December 31, 2017 for Kelley & Katzer Real Estate, LLC and Kelley & Katzer Team